Aruba Ports Authority and Curaçao Ports Authority sign MOU

**With Ultimate Goal to generate economic prosperity for the communities, businesses and residents of the region**

**Oranjestad, Aruba—November 18th, 2014—** Mr. Jossy Figaroa-Managing Director of theAruba Ports Authority N.V. together with Mr. Humberto de Castro, Managing Director of the Curaçao Ports Authority N.V. signed a Memorandum of Understanding (MOU) on Tuesday, November 18th. Both parties entered into this agreement with the purpose of:

1. Bringing economic prosperity to their communities, businesses and residents of the “Deep South” region through port business;
2. Achieving important advantage over other areas in the region;
3. Exchanging information among ports (commercial and other); and
4. Attracting more regional partners to join the cooperation.

To achieve these goals, the ports may explore opportunities that will promote information exchanges by inviting partner organizations to participate in a variety of activities and professional development, carry out joint projects and continuing programs; and exchange information pertaining to developments in their pertaining industry, promote collaboration for new marketing related activities;

The agreement will have duration of one (1) year, during which period both entities shall review and evaluate the programs/ activities and adapt if necessary and extend.

Mr. Jossy Figaroa noted that he was extremely happy that the Curacao Ports Authority, a long standing partner, agreed to the invitation to form a port alliance to set forth the general intentions of undertaking such joint initiatives as indicated above.

According to Humberto de Castro, the joining of forces of both ports is a great opportunity to synergize mutual strategic activities and capitalize on business opportunities, which will benefit both islands in a positive way.

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**Cu Meta Principal pa Genera Prosperidad pa** **Comunidad, Negoshi, y Residentenan**

Aruba Ports Authority y Curacao Ports Auhority ta firma MOU

**Oranjestad, Aruba- 18 di november, 2014**--Aruba Ports Authority N.V. conhuntamente cu Curacao Ports Authority N.V. a firma un Memorandum of Understanding “MOU” Diamars merdia. Director di APA N.V. Sr. Jossy Figaroa, y Director di CPA N.V. Sr. Humberto de Castro a acorda pa establece un acuerdo di mutuo interés cu e propósito principal pa:

1. Trece prosperidad económico pa e comunidad, negoshinan, y residentenan den región atraves di comercio via di dicho companianan;
2. Alcansa ventajanan competitivo den e región;
3. Intercambia información entre puertonan (comercial y otro);
4. Atrae mas puerto den e área di “Deep South” pa uni na e cooperación.

Pa alcansa e motibonan ariba menciona lo uni den entre otro, esfuerzonan di mercadeo, intercambio di información, esfuerzonan di modernización y mehoramiento, y diferente aspectonan educativo (seminarionan/cross-training).  E acuerdo ariba menciona lo tin un duración di un (1) aña y lo wordo renoba después di dicho periodo cu e oportunidad pa evalua y modifica si ta necesario.

Semper Aruba Ports Autthority y Curacao Ports Authority a traha den cooperación estrecho cu otro y e documento aki ta enfatisa e intención di cada instancia pa sigi padilanti cu e intención aki además di  tin un representación mas fuerte na eventonan y ora di negocia cu lineanan crucero. Conhuntamente lo implementa esfuerzonan pa atrae otro puertonan den e área pa asina forma un alianza di puertonan structura y solido.

Según Figaroa, APA a trece e iniciativa aki padilanti na 2013 y ta sumamente satisfecho cu CPA a tuma e propuesta cu brasa habri. Ta e intención pa ariba termino corto firma acuerdonan similar cu otro wafnan den región.

Sr. Humberto de Castro ta mira e union di forsa di e dos puertonan como un tremendo oportunidad pa crea e sinergia mutuo pa cu actividadnan stratégico y ademas capitalisá riba oportunidatnan di negoshi cual lo benefisiá ámbos isla di un manera positivo.

Tambe presente durante di e firmamento tawata, Sr. Humphrey Tromp-Financial Manager di APA, Sr. Raul Manotas-Comercial Manager di CPA, y Tamara Waldron-Marketing & Communications Manager di APA.

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